



Services enabled IT
on Network as a platform.

Time to market just got
accelerated.



Enterprises welcome technology initiatives that enhance productivity and competitive edge. TCS service offerings on Cisco DC 3.0 architecture allows applications to work in tandem with the infrastructure, significantly improving productivity and operational efficiency.

“TCS is our strategic partner for supporting our IT infrastructure and we partner with Cisco for a range of their products and services. We are pleased that two of our leading technology and services partners have come together to form a strategic alliance which should greatly enhance our ability to meet our growing and diverse business needs”.

Mr. Ramon Baez
Vice President and CIO at Kimberly Clark



Are your applications optimized for your infrastructure?

Infrastructure has shifted from being static to dynamic with the Cisco Unified Computing architecture. TCS service offerings enable enterprises to deploy applications that fully leverage the UCS architecture through application migration, application re-platforming and re-engineering. This results in increased asset utilization, ease of management and rapid response to challenging business needs.

TCS provides strategic business consulting and services that implement, integrate and optimize enterprise solutions and business processes. TCS has a comprehensive enterprise application practice that includes Oracle E-Business Suite, Oracle Fusion, SAP, Peoplesoft Enterprise, JD Edwards, Siebel. For enterprises operating in a heterogeneous infrastructure environment such as mainframe, midrange and distributed systems and looking beyond enterprise applications, TCS has a practice for developing customized applications.

Enterprises can create a more resilient and flexible environment through the TCS' Application Driven Infrastructure Management (ADIM) framework which leverages the inherent synergies between Application Development and Maintenance (ADM) & Infrastructure Services. To ensure a reliable and available application eco-system, TCS' Application Management service offers proactive 24/7 monitoring and performance tuning.

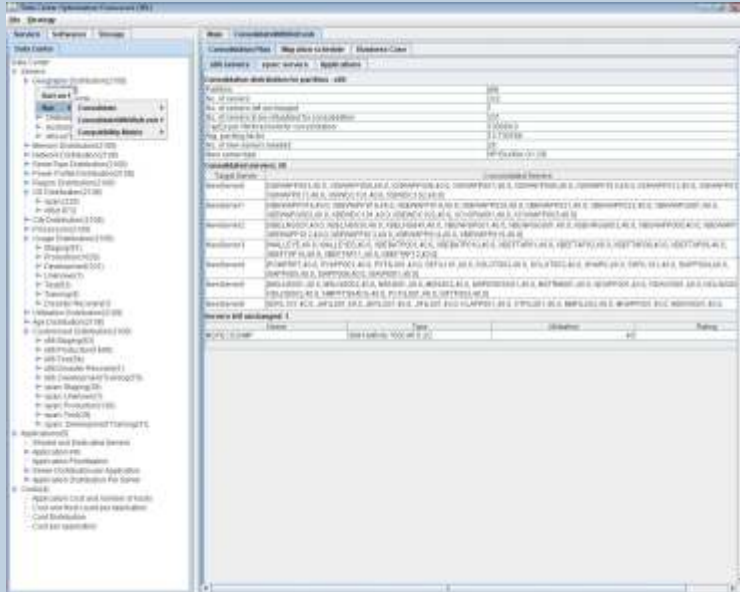
TCS fact file

- 144,000 IT associates comprising 67 nationalities
- 70% of 6.0 billion USD revenue from US and UK
- 49 of Fortune 100 are TCS customers
- Repeat business from 97% of clients.
- Won 20 deals that are over 50 million USD in 2009
- 147 offices in 44 countries
- 95 Solution Centers in 17 countries

Cisco and TCS in Data Centers. Reach business goals faster through transformation.

As businesses grew exponentially, data centers had to resort to an unplanned sprawl just to keep pace with the demands. The need to transform the existing infrastructure became imperative. TCS' deep understanding of the Data Center and their proven, innovative DC transformation framework 'SuRe' (Sense, Understand and Respond) recognizes the business needs, understands the application environment and seamlessly migrates and optimizes the IT environment. The simplified infrastructure gives the Enterprises cost efficiencies, ease of management and better governance.

TCS' "iTransform" tool standardizes the process of DC consolidation. The tool analyzes the existing environment on three key parameters – Servers, Application and Cost. Given how critical the business application is to the customer, the tool defines the migration strategy and the financial ROI at each stage. Enterprises can get a complete picture of the financial and technology implications before initiating DC Consolidation.



TCS Infrastructure Services practice encompasses remote data center and network operations with over 8000 consultants.

Data Center Management	Managed Services
Data Center operations and management	Windows – Win 2K, Win2K3 server management
Production Support	Virtualization – Vmware XenSource, MS Virtual Server Heterogeneous platforms
AD Administration	
Messaging Administration	
Storage device monitoring	
Virtualization Backup and restore services Archival Services	



The TCS Edge.

TCS is part of the Tata Group, one of Asia's largest industrial conglomerates. TCS brings world-class experience and expertise that businesses need today. TCS applies its vast industry-specific experience to develop solutions that deliver to the demands of the marketplace.

Based on assets developed from prior engagements, TCS Solution Accelerators are industry specific and comprise of tools, products, frameworks and methodologies for customers to deploy solutions more quickly and with higher quality.

- IReadiness Framework is an proprietary framework which assesses the health of an enterprise' infrastructure, process maturity and outsourcing / offshoring options
- TCS Mastercraft is a software development tool that provides an integrated environment for re-engineering applications during new technology adoption
- TCS Masketeer is a tool that masks personal and sensitive information while testing applications during technology migration

“TCS has a very strong strategy for future growth that focuses on linking infrastructure and applications work in holistic solutions for clients delivered by TCS with ecosystem partners. It is also driving to even greater levels of pricing and service transparency.”

“Forrester Wave™: Global IT Infrastructure Outsourcing, Q1 2009,” Forrester Research, Inc., April 2009.

TCS offers an integrated portfolio of IT and IT-enabled services delivered through its unique Global Network Delivery Model, the engine that provides a reliable, scalable and cost effective delivery of solutions and services.

GNDM includes:

- Global Solution Centers - These centers are large in scale and have associates with depth and breadth of skills. These are used to service large customers.
- Domestic Solution Centers - They have select capabilities and also address language and cultural challenges. Focused on servicing local customers in the region.
- Near-Shore Solution Centers - Smaller in scale and are in customer geography. Projects that require a high-level of collaboration with the customer are delivered successfully without any time lag.

TCS Co-innovation Network (COIN™) along with the Infrastructure Innovation Labs collaborates with Academic Institutions, Startup companies, Venture Funds, Strategic Alliance partners, Multi-Lateral organizations and key clients to co-create innovative offerings which will enable business transformation.



Cisco-TCS alliance - Delivering next-generation enterprise infrastructure.

Cisco-TCS alliance enables customers to build an adaptive infrastructure where applications and infrastructure work in coordination to meet business demands. The focus of the alliance will be Data Center 3.0, Unified Communications, Smart Connected Communities, and Small & Medium Business solution. TCS has an established Cisco practice team with more than 500 Cisco Certified associates. TCS is part of the Global Outsourcing Channel Program and is also a Cisco Gold Partner.

TCS has setup a Cisco Center of Excellence for DC 3.0 and Unified Communications to demonstrate solutions on Cisco platform to prospects and customers, show proof-of-concept and deliver technology pilot for customers. The CoE will showcase adaptive infrastructure technologies to address critical business challenges, demonstrate a higher level of integration and the working of a simplified IT environment.

The Alliance story

“The whole is greater than the sum of its parts” this is the proven philosophy that drives Strategic Alliances. The new realities like macroeconomic shifts and the rapidly changing landscape are given their due while pursuing the vision of a connected planet through a distinct ecosystem. The key is to form alliances with ‘industry best’ partners who share the same vision and world view. The goal of Strategic Alliances is to create path breaking innovations by leveraging the power of partnership”.



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